



# Life Systems, Inc.

515 Trade Center Boulevard  
Chesterfield, MO 63005

Phone: (636) 787-2100  
Toll Free: (888) LIFE-SYS  
Fax: (636) 787-0016  
www.lifesystemsinc.com

**Endoscope Repair:** Flexible, Rigid, Camera Heads and Power  
**New and Refurbished Endoscopy Equipment:** GI and Surgical  
**ERBE Surgical Systems:** Electrosurgery, Helix Hydro-Jet™

**FOR FURTHER INFORMATION, CONTACT:**

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**FOR IMMEDIATE RELEASE:**

***Life Systems, Inc. Hires New Sales Talent -  
Jeff Winters Announced as Director of Business Development***

**Chesterfield, MO – November 12, 2007** – Life Systems, Inc. is strengthening its sales and service team by appointing Jeff Winters as Director of Business Development for the Central Illinois, Eastern Iowa and Northern Missouri territory.

In this role, Jeff will further strengthen the coverage for Life Systems and will be directly responsible for the continued growth of equipment sales and service as well as education efforts to healthcare organizations in this territory.

Winters joins the company with a solid experience gained from working as a Sales Representative for GlaxoSmithKline where he had outstanding performance increasing the sales of specialty medications and pharmaceutical products. His efforts resulted in on-going success at hitting company sales goals for portfolio products. During his tenure he also implemented numerous educational and training programs to specialists and family practitioners while further strengthening client relationships.

“The addition of Jeff to the Life Systems’ sales team is timely and welcomed,” said Jason Buchheit, Vice President of Business Development. “We are very excited to have him on board. His proven success, strategy deployment skills as well as his ability to provide training and education will take our sales and support for this territory to the next level.”

Winters currently resides with in St. Louis, Missouri. For prompt service and support for repair as well as ERBE needs, customers may reach him by his cell phone – (314) 882-0767 – or via e-mail at: [jwinters@lifesystemsinc.com](mailto:jwinters@lifesystemsinc.com)

**About Life Systems, Inc.**

Founded in 1992, Life Systems, Inc. is a leading endoscope repair company and the Midwest’s largest provider of high quality, reconditioned endoscopy equipment. Since then, the company has brought its repair and service expertise to medical customers including surgery departments and the gastrointestinal labs of numerous hospitals and surgery centers.

Currently headquartered in Chesterfield, Missouri, Life Systems is the sole distributor of **ERBE** surgical systems in eleven Midwestern states.

The evolution of Life Systems has brought about many changes however the business philosophy has remained the same: to provide exceptional value, service and education while continually searching for innovative ways to reduce equipment and repair expenditures.

To schedule a meeting or educational in-service, please contact Brandon. For additional information on the company:

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